



## 2019 GCC Executive PPP Certification Program

Designed for High-Level Officials at Government Agencies and Professionals from the Private and Financial Sectors

The Institute for Public-Private Partnerships, A Tetra Tech Company (IP3), is pleased to launch this Executive PPP Certification Program. This program is aligned with the priorities of the GCC countries to encourage private sector participation in the financing and operation of infrastructure projects, and to diversify economies by reducing oil revenue dependency.

Public-private partnerships (PPP) are being used worldwide as sustainable solutions to leverage alternative financing for large infrastructure projects. Utilizing PPPs across all sectors has become a focus of the GCC countries. These sectors include energy, water, waste management, and transportation, as well as education, healthcare, and governmental services. As more governments, private enterprises, and financial institutions become involved in structuring or implementing PPP models across a variety of sectors, there is an urgent need to develop the skills and experience of a PPP expert.

The **PPP Strategies and Project Structuring Techniques** course offered January 27-31, 2019, in Dubai, has been carefully selected as the first course to be offered in the GCC Executive PPP Certification Program. This course provides an overview of the latest information about PPPs. This course will be particularly relevant to high-level officials at government agencies, as well as professionals from the private and financial sectors. For the full 2019 course schedule, please see the program below.

### Course Schedule | Dubai, United Arab Emirates

COURSE CODE	COURSE TITLE	DATES	DURATION
5200-DUB	PPP Strategies and Project Structuring Techniques	January 27-31, 2019	1 week

### Coming Soon

Value for Money and Cost Benefit Analysis for PPP Projects in the GCC Region	TBD - 2019	1 week
Public-Private Projects and Structuring Islamic Financing for the GCC Region	TBD - 2019	1 week
Public-Private Transactions: Key Performance Indicators and Case Studies for the GCC Region	TBD - 2019	1 week

# PPP Strategies and Project Structuring Techniques

Dates: January 27-31, 2019 | 3.0 CEUs

## Course Description

The objective of the *PPP Strategies and Project Structuring Techniques* course is to provide participants with a comprehensive overview of PPP procurement and project structuring. This course will cover key topics, such as the definition and rationale of the PPP procurement option; prefeasibility and screening processes; financial and contractual planning; procurement, negotiation, and monitoring procedures; and institutional requirements. The course will also offer an introduction to the financial aspects of project structuring, including project finance and the core elements of PPP bankability.

This course is an introduction to the basic policy and institutional issues involved in PPP procurement and project design and is required for more advanced training in this field.

## Learning Outcomes

By successfully completing this course, participants will be able to:

- Describe how to design, implement, and monitor a PPP program
- Determine value for money (VfM) and design a public sector comparator model to evaluate PPP options
- Describe how to perform project screening and selection
- Analyze case study experiences in structuring bankable PPP deals
- Evaluate risk identification, mitigation, and allocation among parties involved in a PPP project
- Evaluate key issues in PPP contract design

## Course Offering

Dates: January 27-31, 2019

Location: American University in Dubai, Dubai, UAE

Code: 5200-DUB

CEUs: 3.0

Tuition: \$5000

[Register Here](#)



## About Us

Tetra Tech provides integrated, multidisciplinary advisory services to all stakeholders in a PPP transaction — from upstream to downstream.

IP3 offers institutional support to public and private sector entities engaged in PPP projects around the world, helping mobilize private sector expertise and resources to enhance the quality and availability of infrastructure for public services.



- Leading provider of consulting and engineering services
- Over 17,000 Associates Worldwide
- USD \$2.7 BN Annual Revenue
- NASDAQ: TTEK

### Bringing Global Best Practices in PPPs

- UK PFI Model
- Australia PPP & Contract Alliances
- Canada P3
- Western Europe
- Latin America

### PPP Structuring and Engineering Services

- Institutional & Pipeline Development
- Project Financial Structuring
- Transaction Support
- Post Financial Close Services
- Engineering Services

### Sector Focus

- Transportation: Roads, Rail, Airports, Ports
- Water and Wastewater
- Broadband/Smart Infra
- Social and Vertical Infrastructure
- Electricity, Oil and Gas



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